

ROPPONGI BAR ASSOCIATION

Just Getting Started

Letter from the President

By Jeff Shimamoto

RBA President

The Roppongi Bar Association (RBA) is stronger than ever and if you think 2002 was a blast, 2003 will blow you away. Since its establishment in 1982, the RBA has been led by many dedicated and motivated individuals. I am happy to have been President of the RBA for the past three years as it has been rewarding both personally and professionally. Now, as I step down as President of the RBA, I hand over control of the organization to not just one individual, but several capable and willing people to carry on our successful ways.

The new structure of the RBA Executive Board resembles a leadership committee devoid of a hierarchy; ten individuals will each hold or share a defined role on the Executive Board. I introduce the following people as the 2003 RBA Executive Board: William Herbert and Iho Uchida, Account Managers; Tom Chan, Career Opportunities Coordinator; Joanna Diamond and Aaron Kleiman,

Event Coordinators; Delon Abrams, Membership Coordinator; Tom Chung, Publications Manager; and Igor Nikitenko and Justin Itin, Technology Assistants. I will continue to serve on the Executive Board as Operations Manager.

As we do every year, the RBA will host substantive lectures and speeches by leading professionals on a variety of subjects. These meetings will be held on the last Thursday of every other month at Century Court in Roppongi. In 2002, the RBA was fortunate enough to host such notable speakers as Richard Goldstein, Steve Givens, Bonnie Dixon and Prof. Dan Foote of Tokyo University. The presentations covered a range of issues from recent developments in immigration law to the legal reform process in Japan.

We expect to continue this trend in 2003 and hope that everyone will take advantage of what our meetings have to offer. Specifically, members will get a chance to network with others from the foreign legal community and participate in a forum to discuss issues that touch us on professional and personal levels.

On the last Thursdays of the other months, the RBA will host social gatherings at various venues in Tokyo. This is an opportunity to socialize and network with other members of the foreign legal and professional community. And, of course, the Fourth Annual RBA Summer Barbecue will be held at the end of August at the American Embassy Housing Compound, Daly Hall. Last year, this event attracted over 120 people.

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Just Getting Started

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I know that I speak for the rest of the new Executive Board when I say that we are very excited, and also very honored to have the chance to serve the foreign legal community through our efforts as members of the RBA. I sincerely hope that you will join us at the RBA in making 2003 a very fruitful, enjoyable and prosperous year for us all. ♦

Note from the Editor

By Tom Chung

Publications Manager

As Jeff explained in his article, the RBA Executive Board is undergoing many changes – changes that the Executive Board feels are important to the continued success and vitality of this organization. In my case, my role in the RBA shifted from being the Career Opportunities Coordinator to being in charge of Publications. I hope to serve the RBA to the best of my ability through work on this newsletter, and I am sure that the rest of the Executive Board feels the same way about their positions.

The structure of the RBA Executive Board has changed so that it will be run as a committee. While there are pros and cons of this approach, we feel that it gives a unique chance for all RBA Members to let their voice be heard. All Members are invited, and in fact encouraged, to give the Executive Board any suggestions or comments on how the RBA should be run.

Finally, I would like to give a big round of applause to my predecessor, Richard White, who was the previous editor of the Newsletter. Thank you Richard for your hard work! The hard work of dedicated Members such as Richard are what make the RBA what it is today.

Roppongi Bar Association Executive Board

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SOCIAL ACTIVITIES

CALENDAR OF EVENTS

HAPPY HOLIDAYS
TO ALL OUR MEMBERS!!!

The RBA Executive Board would like to wish each and every RBA Member a safe and joyous holiday season and a prosperous New Year!

The new RBA Executive Board will work hard to bring the RBA Members the best activities in the New Year.

Keep your eyes and ears open for further details of the RBA calendar of events for 2003!!!

Inquiries and suggestions to
16Hevents@rbalaw.org

RBA T-SHIRTS

LIMITED EDITION RBA T-SHIRTS ON
SALE

2,000 yen each or 3,000 yen for two

Get one for yourself, friends and family members

MEMBERSHIP CARDS & MEMBERS' DISCOUNTS!!

The RBA is proud to announce the issuing of Membership Cards to Members who have paid their annual dues. Membership Cards will be presented to Members at social event and meetings subsequent to joining or renewing their memberships and entitle Members to generous discounts at numerous bars, lounges and restaurants throughout the Tokyo area. The Membership Cards will be presented at our monthly meetings and social events. Please see the Members' Discounts page at the end of this newsletter for further information.

Please note that the RBA plans to issue new Membership Cards in 2003. Membership Cards from 2002 will not longer be valid.

If you are planning a social event, shindig, soiree or occult ritual, are crazy enough to invite the RBA membership and would like to publish an advertisement in future issues of the RBA Newsletter, please contact Tom Chung by e-mail at:
27Hnewsletter@rbalaw.org

CENTURY COURT

SPECIAL MEMBERSHIP PROMOTION

Dear RBA Members:

As a way of productive cooperation with the RBA, Century Court is offering an exclusive Membership to RBA members.

To those RBA members who choose to become new Century Court International Members (available for foreigners) by the end of November 2002, we at Century Court are offering Century Checks. A 20,000 yen value, these Century Checks can be used to purchase food and beverages in any one of the fine establishments at Century Court.

INTERNATIONAL MEMBERSHIP BENEFITS

An International Membership annual fee is 20,000 yen a year, and no registration fee.

The followings is a list of membership benefits:

1. No Visitors fee for your guests at Century Court.
2. Use of the sports center **TIPNESS** (reduced fee of 2,000 yen per visit).
3. 10% discount at **WDI's** Roppongi restaurants, **Hard Rock CAFÉ Tokyo, Spago, Tony Roma's, Kyogyu-So** and **Rainbow Roll Sushi**.
4. 30% discount for the use of Hotel **IBIS** and **Roppongi Prince Hotel**.
5. 30% discount for use at **Nippon Rent a Car** (reservation is required at least 7 days prior to the use).
6. 15% discount for use at **Hertz**.
7. 5% discount for the use of **LOOK JTB Tours** (high quality overseas package tours).
8. 3% discount for the use of **LOOK JTB Slim Tours** (reasonably priced overseas package tours).

*The tour brochures are available at the club.

For further assistance, please contact Ms. Iho Uchida of the Membership Relations Office at uchida.i@wdi.co.jp or call 03-3478-4100.

EDUCATIONAL OPPORTUNITIES

NEW LLM IN JAPANESE LAW

The University of New South Wales (UNSW) Faculty of Law is pleased to announce a new LLM program in Japanese law.

With a strong interdisciplinary focus, the new program is the most comprehensive of its type anywhere outside of Japan. All course may be undertaken off-campus in an interactive online learning environment.

Course offerings include:

- **Themes in Asian and Comparative Law**
- **Japanese Law in Context**
- **Japanese Law and the Economy**
- **Japanese Law and Politics**
- **Japanese Law and Society**
- **Tutorial in Japanese Law and Language**
- **Tutorial in Advanced Japanese Law**
- **Tutorial in Advanced Asian and Comparative Law**
- **Research Thesis in Japanese or Asian and Comparative Law**

For more information about the academics of the program, please contact the Program Coordinator, Leon Wolff (leon.wolff@unsw.edu.au) or visit <http://www.law.unsw.edu.au/studying/postgrad/asia.asp>.

If you would like to place an advertisement for upcoming conferences, seminars and the like that RBA Members would be interested in attending in future issues of the RBA Newsletter, please contact Tom Chung by e-mail at: 28Hnewsletter@rbalaw.org

CAREER OPPORTUNITIES

By Tom Chan
RBA Board Member

TOKYO LISTINGS

If you would like to place a career opportunities advertisement in future issues of the RBA Newsletter, please contact Tom Chan by e-mail at careers@rbalaw.org.

TOKYO LISTINGS

KAO CORPORATION

Kao Corporation, a leading Japanese manufacturer of household products, cosmetics, and chemical products, is looking for a native English-speaking attorney to join its Legal Department on a part-time basis. The ideal candidate should have two to three years of law firm or in-house experience. Japanese language skills would be helpful but not required. Main job responsibilities include assisting Japanese legal staff with the drafting and editing of English-language agreements, reviewing legal documents in English, coordinating with English-speaking outside legal counsel in cross-border transactions, and when necessary, conducting basic legal research.

Work schedule can be arranged to suit the needs of the selected candidate.

Compensation will be determined upon negotiation.

If you are interested or would like to receive further information, please contact Mr. Takeyasu Masaru at 03-3660-7290 or takeyasu.masaru@kao.co.jp, or Mr. Inoue Taro at 03-3660-7047 or inoue.tarou@kao.co.jp.

THE WALT DISNEY COMPANY

The Walt Disney Company is seeking a lawyer to be based in Tokyo, who will be responsible for business and legal affairs for Buena Vista International and Buena Vista Home Entertainment, its film and video/DVD distribution and marketing divisions.

The position is part of an international group of lawyers and will cover a wide range of issues in connection with operations in the Asia Pacific region. Applicants should have 5-8 years solid commercial law expertise, strong

If you would like to place a careers opportunities advertisement in future issues of the RBA Newsletter, please contact Tom Chan by e-mail at: 26Hcareers@rbalaw.org

drafting and verbal skills, competition law experience, familiarity with marketing and promotional issues, and an interest in the motion picture industry. English fluency is essential; local language capability would be a plus.

Applicants in Tokyo should send a resume to:

Ms. Yuki Okamoto

The Walt Disney Company (Japan) Ltd.

Human Resources

Arco Tower, 7F

1-8-1, Shimo-meguro

Meguro-ku, Tokyo 153-8922 JAPAN

fax: 5745-2345

email: yuki.okamoto@disney.com

MISCELLANEOUS

Head of Legal (in-house) for Major Investment Bank. International lawyer required, Japanese/English speaker preferred, strong salary.

Contact : ian.gaston@tardisgroup.com.au / Ph +612.9264.1455.

TMP WORLDWIDE

Bankruptcy Lawyer 3-5PQE New York

Top US global law firm is seeking a financial restructuring lawyer for its New York office. **Ref. NY/TCA**

TMP WORLDWIDE

Tokyo & International Jobs

Jr-Mid Corporate Lawyer - Top US Law Firm Tokyo

A global law firm is seeking well educated; well experienced US qualified corporate lawyers for their expanding practice. Top, top, top compensation. **Ref#1355**

Partner/Senior Patent Lawyer Tokyo

Well-recognized patent and IP global law firm wants to expand their patent practice and would like a senior well-experienced patent lawyer for its office. The firm is interested in senior and partner level professionals. Excellent support globally. NEW JOB! **Ref#3715**

Japanese Market Securitization – Senior Lawyer Hong Kong

An international law firm is with long-time experience in the offshore legal arena is seeking a senior lawyer 5 years pqe with solid securitization experience and Tokyo market knowledge. The ideal Commonwealth qualified candidate will be responsible for leading transactions as well as some business development. **Ref# 3938**

Trade Finance 3-4 PQE UK Qualified

UK global law firm is seeking a mid-level Trade Finance Lawyer with solid general finance and banking skills from a Magic Circle firm. Experience in Project Finance, Export Credit Agencies, Structured Loans etc would be appreciated. **Ref# 3712**

Commercial Litigator-Banking & Finance 4 years PQE Australia

As the ideal litigation lawyer, you will be dealing with general banking & finance work from large financial institutional clients to small one-offs. **Ref# LS/OZ**

Debt Capital Markets Counsel 4 yrs PQE Sydney

An in-house premier Debt Markets business requires the services of an exceptional debt markets lawyer. Experience ideally gained in a top-tier Australian or Magic Circle firm or from an in-house legal team of a leading financial services organisation. **Ref#JY/Oz**

Insolvency Litigator 3-5 years pqe Sydney

This firm provides a close teamwork environment and has an impressive client base including major public and private companies. The ideal candidate will have at least 3-5 years experience, have strong academics and be motivated. **Ref# LS/Sydney**

Capital Markets 2-5 pqe UK qualified Tokyo

UK global law firm is expanding its capital markets practice and is interested in hearing from talented, experienced, energetic and enthusiastic solicitors. **Ref#3713**

Securitization Partner (or mid-level) Tokyo

Global law firm with a growing securitization and structured finance practice requires the services of a strong UK qualified lawyer. Superior experience in capital markets and securitization, a willingness to be in Tokyo and magic circle experience are all highly desirable

traits. **Ref #3816**

Capital Markets 2-5 yrs Associate Tokyo

Global law firm is looking for a US admitted (New York/California) or UK qualified Capital Markets/Secured lending lawyer with fluent Japanese ability. **Ref#3336**

**Commercial Lawyer
Chinese/Japanese Fluency Tokyo**

US law firm seeks well-rounded lawyer with combination of IP, commercial and trade practice experience. Japanese and Chinese fluency are a must. **Ref #3719**

Securitization Lawyer Tokyo

A European bank is looking for a Native Japanese Speaker for its growing securitization business. The ideal candidate will have 3+ years of securitization legal experience. Any qualification is acceptable. **Ref#3462/JG**

Japanese Qualified Bengoshi Tokyo

There are opportunities for in-house roles as well as at law firms in Tokyo for those who have Japanese Bar qualification. These are excellent chances for senior Bengoshi to develop his/her own team and also for junior Bengoshi to grow in a business environment. **Ref#1123**

**Mid Level Environmental Lawyer –
US/UK Qualified Lawyer Tokyo**

Environmental law is expected to grow in importance in Japan in the next couple years. If you are interested in this area and have Eng/Jap fluency please contact us. **Ref# 2905**

**Mid-Senior Corp M&A/Restructuring –
US qualified Tokyo**

Working with a team that specializes in M&A deals and restructuring for Japanese companies

overseas you will work closely with a senior bengoshi on big deals with well-known clients. Japanese language required. **Ref# 3427**

**Junior Corporate Lawyer -
2 years pqe Tokyo**

US law firm seeks UK or US qualified corporate lawyer with 1-2 years experience at a law firm. Fluency in Japanese is a must. **Ref# 2904**

**Capital Markets Lawyer –
2 years pqe Tokyo**

UK law firm is seeking US qualified capital markets lawyer with Japanese fluency. **Ref#2608**

In-House – Corporate Lawyer Taipei

Leading US Multinational is seeking a Corporate/Commercial lawyer with regional experience. Mandarin language skills preferred. **Ref: #7539**

IP Paralegal - UK Law Firm Tokyo

Leading UK firm seeks a Japanese native speaker paralegal with translation ability. This is a challenging position with small team and requires a friendly easygoing person to mix well with the team.

Marketing Executive Hong Kong

An international firm seeks experienced marketing professional with client-face experience. This position is based in Hong Kong but is regional in nature. **Ref: 7595**

**Senior Project Lawyer –
UK/US qualified Tokyo**

Global law firm looking for a senior Projects lawyer with good Japanese language skills. Depending on the candidate, this could be a partner level position even without a portable

Projects 3-4 years' pqe Singapore

Leading UK firm expanding their team and looking for oil & gas experienced legal professionals. Excellent career progression for the right candidate **Ref: 5094/sing**

Mid-level Trade Finance

Leading UK law firm seeks 4-5th year qualified UK solicitor for growing practice. Excellent regional support and salary. **Ref#3712**

OTC Derivatives Lawyer 6 year pqe Singapore

Global investment bank wants OTC Derivatives lawyer, equities-base preferred and must speak Mandarin. Asia Pacific coverage as well as access to quality transactions with a leading player. **Ref: Sing/GC**

Corporate Lawyer 3-5 years pqe Bangkok

International law firm seeks UK, Australian or NZ qualified corporate lawyers with experience in M&As, equity capital markets and listed companies work. **Ref: Sing/GC**

Trade Mark Attorney - In-house London

Qualified trademark attorney required for FMCG. You will have at least 5 years' pqe coupled with strong management skills to manage and head up the trademark operation reporting through to the Trade Mark Counsel. Workload includes brand development process, licensing involvement, communication amongst others. **Ref: UK/CF/247389.**

International Commercial – In-house UK

High profile communications organization based in Home Counties seeks to recruit commercial lawyer with between 3-5 years' pqe for its legal team. **Ref: 246107/UK/CF**

Junior Commercial - Manufacturing UK

High profile manufacturing company based in Southern Home Counties seeks a junior commercial lawyer with circa 18 months pqe. You will have solid commercial skills to assist the legal team with variety of work ranging from general legal tasks to assisting with joint ventures, mergers, acquisitions and licensing agreements. **Ref: 245655/UK/CF**

Head of Legal, Asia Pacific Hong Kong

This premier investment house is seeking to appoint a regional legal head for the Asia Pacific region. Based in Hong Kong, you will have full responsibility for the Legal, Compliance and Business Development functions and will manage a team across Asia. You will have experience in fund management and compliance. **Ref: HK/CN**

General Banking/Commercial 2-3pqe London

This global financial services organization is seeking a lawyer with 2-3 years' pqe for their established and highly respected team in the city. Work on corporate transactions as well as general commercial matters and some structured finance. **Ref 240872/UK/JJ**

Trusts/Private Client - Cayman Cayman Island

This leading international financial services organisation is seeking a private client/trusts lawyer with between 1-4 years' pqe to join its legal team in Cayman. You will have good academics and have trained at a high calibre law firm. **Ref: 234170/UK/JJ**

Insurance/Financial Services 2-6 years pqe London

Our client, a financial services organization, is seeking an insurance lawyer, ideally with a regulatory non-contentious background to join its high calibre team. You will have

between 2-6 years' pqe with solid experience of the insurance industry. Strong academics are required as the issues will be complex and high profile. **Ref: 228998/UK/JJ**

Retail Banking 6 years pqe London

Our client, a global financial services organization, is seeking a commercial/banking lawyer to advise its on-line business on a broad range of legal & compliance issues. Reporting into the business, you will enjoy great autonomy and a varied workload. **Ref: 247477/UK/JJ**

**Private Practice Finance
2-6 years' pqe London**

Junior assistants with securitization, debt capital markets or derivatives experience sought by leading top ten City of London finance practice. You will have probably trained at a City firm but may be from Australia or New Zealand with good finance experience. **Ref: T158485/UK**

Legal Manager Tokyo

A company who has very strong brand and business around the world is looking for their legal manager for their Japan operation. An ideal candidate should have at least 5 years experience in in-house legal, with strong IT related transaction experience. Native level Japanese language, and strong English skill, both in written and spoken communication will be required. **Ref: #3825**

To inquire confidentially about any of the above positions, please contact us at 03-3511-5668

James Graham (Team Leader)

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**DEDICATED LEGAL & COMPLIANCE
RECRUITERS ACTIVE THROUGHOUT
THE ASIA-PACIFIC REGION**

Legal Futures is headquartered out of Hong Kong with offices in Tokyo and Singapore. From Hong Kong we also service our clients in the PRC, and we additionally service Thailand and Malaysia from Singapore.

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Indicative samples of our client's current needs are set out below:

TOKYO

New Legal & Compliance Vacancies for November

Mid-Level Structured Finance Paralegal

A leading European securities firm requires a mid-level paralegal to provide close support to its western General Counsel. Tasks include loan agreements, bank lending, Repo and various structured finance documentation while attention to some administrative tasks are also required. While preference will be given to those candidates with prior experience, inexperienced candidates with legal training and a strong desire to apply them to a challenging role are welcome to apply. Structured training will be provided to the successful candidate irrespective of background. Native Japanese with strong legal English is a prerequisite. **(MGA)**

Divisional Counsel

The leading US based international insurance and financial organisation is seeking a legal professional

to support product development and marketing for management and corporate liability insurance products. The ideal candidate will have strong drafting skills in Japanese and English, general knowledge of the securities and insurance industry, knowledge of SEC filings, sales support experience. The role will also involve research into market changes in the US and Japan and supporting the sales staff in producing seminars and newsletters etc. The successful candidate will work with 6 people including 4 underwriters, one manager and will report to the General Manager. **(RKK)**

Fixed Income Compliance Officer

A top tier US investment bank is seeking a Senior Compliance Officer to join as Vice President. The vacancy is within the fixed income team and will be responsible for debt related products and the associated licensing applications, regulatory liaising, auditing and other core compliance duties. The ideal candidate will come from another top-tier investment bank, have experience with similar structured finance products and strong regulatory contacts. Directly reporting to the Head of Compliance, this vacancy represents an opportunity to adopt further responsibility and actively develop your career. Native Japanese with strong English skills and a legal background are pre-requisites for this position. **(MGA)**

Junior Trade Surveillance Officer

A European securities company with a reputation for innovation and cutting-edge products is seeking a junior to mid-level trade surveillance officer to assist the Head of Compliance. The ideal candidate will have at least 2 years experience in Operations or Trade Surveillance at a TSE member firm, have established strong regulatory and industry contacts, cash equities experience, native Japanese and strong English skills. A legal background would also be an advantage. **(MGA)**

Other Tokyo Legal Vacancies

Legal Representative

A well-established German manufacturer with a strong presence in Japan is looking for an

experienced legal specialist to form its legal team in Tokyo. This position would suit a knowledgeable in-house lawyer experienced in contract management, liaising with outside counsel, corporate governance, product liability, licensing and customer claims. Admission is not necessary for this role but a minimum of 5 years in-house legal experience is required, preferably in the chemical or pharmaceutical sector. The role offers great scope for promotion and would suit a pro-active multi-tasker with native level Japanese and fluent English skills. **(DFW)**

Junior Structured Finance Paralegal

A leading European securities firm requires an entry-level paralegal to provide close support to its western General Counsel. Tasks include loan agreements, bank lending, Repo and various structured finance documentation while attention to some admin / secretarial tasks such as safe-keeping, etc., is also required. While preference will be given to those candidates with prior experience, inexperienced candidates with legal training and a strong desire to apply themselves to a challenging role are welcome to apply. Structured training will be provided to the successful candidate irrespective of background. Native Japanese with strong legal English ability is a prerequisite. **(MGA)**

Legal Officer

One of the largest Japanese leasing corporations is seeking a young, motivated candidate to join its busy legal department. The ideal candidate would be up to 30 years old with a good knowledge of Japanese law. Those who have studied for the Japanese Bar Exam are encouraged to apply. This company has an excellent training program and this position will suit candidates who are willing to learn and have a strong interest in in-house legal matters. Native level Japanese is a must. **(DFW)**

Legal Inspector

One of Japan's largest leasing corporations is seeking a legal inspector to join its overseas

inspection division. The role will encompass conducting due diligence for the purchase of overseas companies. The company has an extensive training programme and candidates who are willing to learn and expand their legal experience are encouraged to apply. Overseas travel to the US is also a possibility. Candidates who have studied for accountancy or bar exams will be given priority and knowledge of financial and US accounting, tax and legal issues is a plus. Native-level Japanese and strong English, TOEIC 800 or over, are essential. **(DFW)**

Junior US Securities Associate

One of Tokyo's most successful joint venture firms is seeking a junior US qualified attorney to join its securities practice group. The candidate should hold a JD from a top-tier law school and will have spent at least 2 years with a leading US firm. Native-level English skills and fluent spoken business Japanese are essential for this position, and Japanese reading and writing ability whilst a plus is not a prerequisite. This is a rare chance to join this firm, which offers an unrivaled bi-cultural, bi-jurisdictional atmosphere and excellent career opportunities. Non-US qualified candidates will be considered but only if they possess fully fluent Japanese skills. **(DFW)**

Mid – Level Finance Associate

One of the first US firms to open a Tokyo office and now has offices in Europe, Asia and the US, is seeking a finance associate with 3 – 6 years experience for its Tokyo office. Experience in project finance, aircraft finance and securitisation is required and particular experience with loan agreements, credit documentation and security documents is also necessary. S/he will be expected to take a lead role in client meetings, be mainly responsible for selected transactions as well as be open to receive further training from senior staff. Although preference will be given to US admitted lawyers, those admitted in other jurisdictions are also welcome to apply. This vacancy represents a real opportunity to develop a long career at a

top-tier US firm. No Japanese required but a demonstrable commitment to Japan is necessary. **(MGA)**

Junior Finance Associate

With offices on 3 continents and more than 30 years experience in Japan this US firm is firmly established as a world leading provider of legal services. Its Tokyo office, known for its corporate finance and project finance work, requires a native Japanese or fully bilingual junior western associate to assist mainly its western practice but also be responsible for its current Japanese clients and assist developing further Japanese clients. Although a background in project finance would be ideal, candidates from corporate / commercial or corporate finance will also be considered. Lawyers admitted in the US are preferred but lawyers from other jurisdictions are also welcome to apply. **(MGA)**

Mid – Level Tax Associate

A leading US private practice with a truly global reach and strategy is currently seeking a mid-level tax associate to assist its Tokyo operations. The ideal candidate will be a US admitted associate with three years or more experience at a top-tier private practice firm or accounting firm assisting on tax structuring and planning although lawyers admitted to other jurisdictions and with experience with tax dispute resolution will be considered if the candidate comes from the right background. Native English and strong Japanese skills are required to liaise closely with *bengoshi* colleagues, domestic clients, tax officials/regulators and appropriate legal research. **(MGA)**

Legal Section Manager

A world leading pharmaceutical company is looking to hire a legal section manager for its legal department in Tokyo. This position will report to the Head of Legal and involve management of three staff members. The role will include various in-house legal duties including reviewing and drafting corporate documentation and contracts, risk-management, ensuring internal compliance and liaising with the overseas General Counsel, however it will exclude

Intellectual Property related work. The successful candidate must have solid legal knowledge, with 5-10 years' in-house legal experience and the ability to draft English legal documentation without supervision. Native level Japanese and fully fluent English are a must, along with excellent negotiation skills. **(DFW)**

Documentation Specialist

With more than 95,000 employees and 12 million customers in over 70 countries worldwide, our client is a truly global financial services provider and is seeking a documentation specialist with 3 - 4 years experience in an investment bank or securities company dealing with ISDA and other structured finance product documentation. Native Japanese with strong business English is a prerequisite. **(MGA)**

Intellectual Property Specialist

The Japanese subsidiary of a leading US Chemical company is seeking a Japanese IP specialist to work closely with its Head of Intellectual Property Affairs. A solid grounding in Japanese Patent Laws and Procedures is essential for the position and *benrishi* candidates will be given priority. The ideal candidate will have a strong Japanese educational background in Chemical Engineering or another scientific field and will possess business level English skills in addition to native-level Japanese. **(DFW)**

Mid – Level Securities Associate

This European securities company is seeking a US / UK admitted lawyer with an international outlook and 3 - 4 years experience mainly in securitisation, and structured finance generally (credit, equity, interest etc. linked derivatives and ISDA), to be the number two lawyer in the team. Native Japanese or a fluent Japanese westerner is required. **(MGA)**

Patent Engineering Benrishi Counsel

An elite automobile manufacturer is seeking a patent attorney (*benrishi*) with an engineering background to assist its Intellectual Property department. The successful candidate will be responsible for all IP matters in the Far East region

of its company group. The ideal candidate must have at least 3 years experience as in-house counsel and hold an engineering degree. Experience with domestic and / or foreign licensing or litigation is a plus. A native Japanese speaker with strong business English is preferred. **(DFW)**

Trademark / Design Benrishi Counsel

A world-wide automobile manufacturer is looking for a patent attorney (*benrishi*) with legal background to support its Intellectual Property department. The successful candidate will have at least 3 years experience with trademark and design issues as an in-house counsel. Experience in domestic and/or foreign litigation is a plus. A native Japanese speaker with strong business English is preferred. **(MGA)**

Corporate Associate (4 – 5 years PQE)

This UK law firm with a over 30 years experience in Tokyo provides advice on both domestic and international business related legal issues and is seeking a native Japanese speaking corporate attorney with international experience, preferably in the US or UK. To further satisfy the needs of its clients who require a multi-practice law firm the firm is seeking someone with at least 4-5 PQE working in an international law firm primarily on corporate related issues or at least have a strong interest in this area. The successful candidate need not be admitted to the Japanese bar but must have strong business English skills and be committed to working in Tokyo. **(MGA)**

Head of Legal / Senior Legal Officer

15 Million – 30 Million, depending on experience

A dynamic and fast-growing North American securities company with a long-term commitment to the Japanese market is seeking an experienced legal officer / lawyer for the role of Head of Legal or Senior Legal Officer. This company has a proven track record as a leading product innovator in the area of credit derivatives, interest-rate products and asset-backed securitization with an emphasis on legal and compliance as the number one priority. The ideal candidate will be well-versed in the legal issues related to

cutting-edge credit derivatives products as they are promoted through the Japanese legal and regulatory environment and must also have strong asset backed securitization experience. It is necessary for the position to maintain and develop close ties with the various front office, documentation and back office personnel and liaise effectively with senior management both in Tokyo and in North America. Candidates with native Japanese and strong English skills will be preferred but full consideration will be given to exceptional candidates with limited Japanese skills. **(MGA)**

Commercial Foreign Associates (3 - 5 PQE)

A top US firm is seeking US or UK admitted junior associates to assist with its commercial practice. Preferred experience is in M&A and / or IP work but other practice areas will be considered. Either native or very strong Japanese skills with an ability to translate Japanese commercial documents into English are prerequisites. This is an opportunity to join a firm with a justified reputation for strong teamwork and an enjoyable office atmosphere. Candidates with a demonstrable commitment to Tokyo will be given priority. **(MGA)**

Corporate Paralegal

A UK “Magic Circle” firm requires an experienced paralegal with strong corporate experience for its expanding Tokyo operation. The ideal candidate will have strong business English and experience with a wide range of documentation, translation, research and due diligence. **(DFW)**

Paralegal

A top ranked US law firm conducting a global practice through an international network of offices that links many of the world's leading political and financial centers with over 700 lawyers in 12 offices worldwide is seeking a native Japanese paralegal with several years experience in private practice or a securities firm to assist its US lawyers and Japanese practice among several practice groups in Tokyo. Strong English business skills are a prerequisite. **(MGA)**

Transaction Management

A number of top tier investment banks are looking

for transaction managers to assist with the preparation of legal documentation relating to a variety of products. The roles often encompass working with external counsel together with client servicing & marketing work. The preference is for Japanese persons with good English language ability or bi-lingual westerners. Formal legal training or documentation experience is not always required although junior lawyers are gladly considered. *(RKK)*

Other Tokyo Compliance Vacancies

Junior Equity Compliance Officer / Regulatory Lawyer

The cutting-edge securities trading subsidiary of a large US based media company is seeking a junior regulatory lawyer/ junior equities compliance officer to join its Asia-Pacific compliance team. This post based in Tokyo will involve close coordination with affiliates throughout Asia. A basic working knowledge of securities regulations, with a focus on equities with some fixed income experience, in one or more of the following jurisdictions is essential - Hong Kong, Singapore or Australia. The ideal candidate will be admitted in one of the above jurisdictions and currently working at a securities house in the Asia-Pacific region as either a lawyer or a compliance officer. Fluent English skills are essential and business level Japanese would be a definite plus.

(DFW)

Senior Securities Compliance Officer

A leading securities firm with a strong market reputation for commitment to legal and compliance support is seeking a senior compliance officer to liaise with front office personnel in relation to Japanese equity, fixed income derivatives and global equity trading. This is a new position that requires strong regulatory understanding and an ability to comfortably communicate compliance policy to front office staff in English and Japanese. Previous experience in the front office of a large Japanese or foreign investment bank and subsequent compliance experience would be ideal for this vacancy which provides a real opportunity to develop a senior career in compliance. *(MGA)*

Asset Management Legal / Compliance Staff

A European asset management company with a global presence is seeking a junior staff member to assist generally in its Legal & Compliance department. No direct experience in an asset management company is required, however, 1-2 years in a law firm or financial intermediary would be ideal. Daily duties will include checking of legal documentation as it relates to its Investment Trust Management and Investment Advisory business. Native Japanese with strong English skills are required to provide close assistance to the Head of Compliance. *(MGA)*

Banking Compliance Officer

A leading North American investment bank is seeking a Senior Compliance Officer for its banking operations in Tokyo. The candidate will be in charge of legal regulatory filing (FSA, BOJ, etc.), internal and external audits and inspections, primary regulatory contact, internal control and legal issues and market risk monitoring. The successful applicant will also be required to liaise closely with the affiliated securities company compliance staff generally and in respect of the application for double-hatting integration. The successful candidate will report directly to the Managing Director of the Banking Branch and have a dotted line to Head Office. Native Japanese with business English is a prerequisite. *(MGA)*

Head of Compliance, Securities

A European investment bank with a long history of business in Japan is seeking a top-class senior compliance specialist as Head of Compliance for its securities company. This company has a market reputation for cutting-edge products and constantly seeks innovative employees. The successful candidate must have strong knowledge of asset-backed securitization, credit derivatives, fixed income and distressed asset products and associated issues. This vacancy represents a real opportunity for an experienced legal and compliance specialist to get involved in a rapidly developing institution and contribute to its rapid growth not just in Tokyo but in the Asia region as a whole. Preference will be given to native Japanese

candidates with strong business English skills and a proven ability to effectively liaise with front office staff. **(MGA)**

Asset Management Compliance Officer

A world-class US Asset Management company is seeking a junior / mid level asset management compliance officer to provide quality assistance to the current asset management compliance team. Primarily the position requires legal documentation skills and product development knowledge from the Investment Trust platform as the preferred skill set although candidates from a Trust & Banking background and experienced securities compliance officers with strong regulatory skills may also be considered. Native Japanese skills with strong business English are required. **(MGA)**

INTERNATIONAL VACANCIES

Banking Lawyer (3 years + PQE) – Hong Kong

A leading UK City Firm is currently seeking a 3 year plus banking lawyer to join its well-established banking team in Hong Kong. Successful candidates will be commonwealth qualified solicitors with solid experience of a wide range of finance work including general banking (syndicated loan work and commercial lending), capital markets and asset finance. Candidates should be fluent in both English and Chinese. This is an excellent opportunity to make the move into a truly global player. **(DFW)**

Private Equity / Funds Lawyer (5 - 8 years PQE) – Hong Kong

Our client is a leading European Investment Bank and is currently seeking commonwealth or US qualified lawyers with at least four years experience of the private equity sector gained in either a well-respected law firm or Investment Bank. Ideal candidates will have the managerial aptitude to actively assist in the development of the practice and applications from candidates outside of Asia are welcome as there are no Asian language/admission requirements for the role. **(DFW)**

Capital Markets (3 years minimum PQE) – Singapore

Award-winning global law firm headquartered in London is seeking a Capital Markets lawyer with a minimum of 4 years PQE, preferably more to join its exceptionally strong team based in Singapore. Our client requires candidates to be UK or US qualified with some outstanding experience with the laws of these jurisdictions. The scope of the work will be bonds/MTNs and structured finance, performing due diligence and drafting disclosure documents. This is an excellent opportunity to become part of a firm that is universally recognized and highly regarded with exciting plans for the future development of its international finance group. **(DFW)**

IP/ IT In-house Legal Adviser (5 – 7 years PQE) – Singapore

The global advisory unit of a major international bank seeks a specialist IT/ IP lawyer to provide expertise to their IT, IP and E-Commerce projects in wholesale and consumer banking. Candidates must have had at least 5 years experience in a specialist in-house IT/IP legal role with a demonstrable track record of satisfactorily addressing IT, IP and E-Commerce legal issues such as in IT outsourcing, software licensing, maintenance and hosting agreements, data hubbing, facilities management, systems integration and other fundamental IT agreements. Preference will be given to applicants with UK and NE Asia / SE Asia experience in a cross-border in-house environment. Knowledge of the legal aspects of advertising restrictions and online banking issues would be a plus, as is experience in negotiating legal agreements for multiple regulatory jurisdictions, in particular UK, Hong Kong and/or Singapore. The position requires a team player with excellent oral and written communication skills. **(DFW)**

Derivatives Lawyer – (4 – 7 years PQE) – Singapore

A leading International Bank has a vacancy in its Asia Pacific operations for an experienced derivatives lawyer. Workload includes ISDA documentation, credit derivatives, FX and currency options, and confirms and the ability to advise on structuring and give

meaningful input on termsheets from a business perspective is essential. Candidates should also be familiar with Asian collateral laws and be able to deal with cross-border and emerging market issues.
(*DFW*)

**For more information in absolute confidence
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ROPPONGI BAR ASSOCIATION INTERNATIONAL LEGAL NETWORK REGISTRATION FORM 2002

Introduction:

Welcome to the Roppongi Bar Association. Membership in the RBA entitles you to a monthly newsletter, access to the most up to date listings of career opportunities in Japan and discounted meeting attendance fees.

The annual membership fee for the RBA is **JPY 5,000** for individuals who join from January through March, JPY 4,000 for individuals who join from April through June, JPY 3,000 for individuals who join from July through September and JPY 7,000* for individuals who join from October through December (*includes annual fee for following year). Members who are renewing their memberships from 2001 must pay JPY 5,000 regardless of the date joined in 2002.

Member Information:

Last Name:	First Name:	Middle Name/Initial:
Company Name:		Job Title/Description:
Office Address:		Home Address: (Optional)
Office Telephone:		Home Telephone: (Optional)
Office Fax:		Home Fax: (Optional)
E-Mail Address:		Nationality:
Date of Registration:		Amount Paid:

Bank Transfer Information:

For those individuals who wish to pay their annual dues by bank transfer, please deposit to:

Bank of Tokyo Mitsubishi - Jimbocho Branch

Account Type: Ordinary

Account Number: 1283202

Account Name: "Roppongi Bar Association"

Upon the transfer of funds, please fax this form and the bank transfer receipt to Delon Abrams at 03-6888-3205.