

ROPPONGI BAR ASSOCIATION

21H<http://www.rbalaw.org/>

International Legal Network

October 2002

The Future of the RBA

Search for New RBA President

By Jeff Shimamoto

RBA President

For almost three years now, I have served as president of the RBA. It has been a very rewarding and challenging position. When I first met the Executive Board, largely inherited from the former president, we embarked on a journey to make the RBA the “premier” legal networking organization in Japan. Well, quite honestly, I think we are. And, I want us to stay there.

Bonnie Dixon, resident partner at Morgan Lewis spoke to the membership of the RBA in July. During that speech Bonnie explained the fact that 20 years ago foreign lawyers could barely secure a visa to set foot on Japanese soil let alone practice law in this country. We have come such a long way to gain acceptance in Japan and I hope we can continue to use the RBA as a vehicle to push legal reforms forward.

In the past three years, we have had speakers from all walks of life and all different professions. We have hosted three of the biggest and most successful summer parties in recent history. We have issued membership cards with which discounts can be had at many fine restaurants and bars around Tokyo. We have given away DVD players, distributed one-of-a-kind RBA t-shirts, performed various charitable activities and even helped sponsor a few major international legal seminars. This is the organization of which I am proud to be president.

This organization has taken a good chunk of my life and it’s been the most enjoyable ride that I can remember. And now, it’s time to move on and I would like to see it continue to succeed.

The RBA needs leadership to take it to the next level. We need to continue to spread the word that we are and always have been the “premier” legal networking organization in Japan. If you think you are up to this task, we want you to step forward and make yourself known. ♦

What Was Brewin’?

Ales for a new generation

By Jeff Shimamoto

RBA President

The RBA “Brewmasters’ Beer Bash” was an outstanding success. Over 60 people attended this special pre-Oktoberfest event sponsored by T.Y. Harbor Brewing Company. It is truly amazing what you can put in beer to make it taste so, well, un-beer like. Mr. Shimpei Terada made a special presentation in both English and Japanese on the beer brewing process, how T.Y. Harbor Brewing Company came to be and the many issues concerning the Japanese beer purity laws.

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We would like to express our deepest gratitude to Mr. Shimpei Terada and also Iho Uchida of Century Court who made this all possible.

Our next event is RBA “Halloween” to be held on Thursday, October 31st from 8:00 p.m. to 10:00 p.m. at Acaraje Tropicana in Nishi-Azabu. Come in costume and enjoy the fun.

See you all on Halloween! ☺

MEMBERSHIP CARDS & MEMBERS' DISCOUNTS!!

The RBA is proud to announce the issuing of Membership Cards to Members who have paid their annual dues. Membership Cards will be presented to Members at social event and meetings subsequent to joining or renewing their memberships and entitle Members to generous discounts at numerous bars, lounges and restaurants throughout the Tokyo area. The Membership Cards will be presented at our monthly meetings and social events. Please see the Members' Discounts page at the end of this newsletter for further information.

CENTURY COURT

SPECIAL MEMBERSHIP PROMOTION

Dear RBA Members:

As a way of productive cooperation with the RBA, Century Court is offering an exclusive Membership to RBA members.

To those RBA members who choose to become new Century Court International Members (available for foreigners) by the end of November 2002, we at Century Court are offering Century Checks. A 20,000 yen value, these Century Checks can be used to purchase food and beverages in any one of the fine establishments at Century Court.

INTERNATIONAL MEMBERSHIP BENEFITS

An International Membership annual fee is 20,000 yen a year, and no registration fee.

The followings is a list of membership benefits:

1. No Visitors fee for your guests at Century Court.
2. Use of the sports center **TIPNESS** (reduced fee of 2,000 yen per visit).
3. 10% discount at **WDI's** Roppongi restaurants, **Hard Rock CAFÉ Tokyo, Spago, Tony Roma's, Kyogyu-So** and **Rainbow Roll Sushi**.
4. 30% discount for the use of Hotel **IBIS** and **Roppongi Prince Hotel**.
5. 30% discount for use at **Nippon Rent a Car** (reservation is required at least 7 days prior to the use).
6. 15% discount for use at **Hertz**.
7. 5% discount for the use of **LOOK JTB Tours** (high quality overseas package tours).
8. 3% discount for the use of **LOOK JTB Slim Tours** (reasonably priced overseas package tours).

*The tour brochures are available at the club.

For further assistance, please contact Ms. Iho Uchida of the Membership Relations Office at uchida.i@wdi.co.jp or call 03-3478-4100.

EDUCATIONAL OPPORTUNITIES

WORKPLACE MEDIATION TRAINING

Human Solutions MAK, a human resources (HR) consulting firm based in Tokyo, is pleased to offer a workshop on mediation skills training in conjunction with Mediation Training Institute (MTI) from September 17th through 20th. Dr. Dan Dana, President of MTI and a pioneer in the development of workplace mediation skills, will be in Tokyo to present lectures at this event in English (for Dr. Dana's bio, please click on <http://www.mediationworks.com/dmi/biodan.htm>). This course will be especially beneficial for managers, HR professionals, ODs, EAP counselors and legal professionals.

Attendees will earn continuing education credits, including credits for Continuing Legal Education (CLE), Employee Assistance Professional Association (PDH) and CA Board of Behavior Science Examiner (MFT, LCSW application in process).

For more information about MTI and Human Solutions MAK, please click on <http://www.mediationworks.com/mti/japan/index.html>.

Attendance at this event is available at a special price now. Please contact Human Solutions MAK for more information. <http://www.humansolutionsmak.com/>

NEW LL.M. IN JAPANESE LAW

The University of New South Wales (UNSW) Faculty of Law is pleased to announce a new LL.M. program in Japanese law.

With a strong interdisciplinary focus, the new program is the most comprehensive of its type anywhere outside of Japan. All course may be undertaken off-campus in an interactive online learning environment.

Course offerings include:

- **Themes in Asian and Comparative Law**
- **Japanese Law in Context**
- **Japanese Law and the Economy**
- **Japanese Law and Politics**
- **Japanese Law and Society**
- **Tutorial in Japanese Law and Language**
- **Tutorial in Advanced Japanese Law**
- **Tutorial in Advanced Asian and Comparative Law**
- **Research Thesis in Japanese or Asian and Comparative Law**

For more information about the academics of the program, please contact the Program Coordinator, Leon Wolff (leon.wolff@unsw.edu.au) or visit <http://www.law.unsw.edu.au/studying/postgrad/asia.asp>.

If you would like to place an advertisement for upcoming conferences, seminars and the like that RBA Members would be interested in attending in future issues of the RBA Newsletter, please contact Richard White by e-mail at: 22Hnewsletter@rbalaw.org

OCTOBER ICA ROUNDTABLE /
NETWORKING EVENT

**Topic: Can the Silicon Valley Model Really
Work in Japan? (A Renewed Analysis in
Light of Recent Amendments to the
Japanese Commercial Code)**

Presenters:

- * John Y. Sasaki, Partner - Morgan Lewis & Bockius LLP
- * Hajime Tanahashi, Partner - Mori Sogo Law Offices

THE EVENT

As you may know, the Japanese Commercial Code has undergone a series of amendments in the last two years. A number of these changes were specifically designed to remove legal and regulatory obstacles to the formation and growth of start-up companies in Japan. The "Silicon Valley model" was used as the basis for many of these amendments. But have these amendments really made it possible to recreate the Silicon Valley model in Japan?

John Y. Sasaki of Morgan Lewis Tokyo and Hajime Tanahashi of Mori Sogo will explore this question. As some of you may recall, John Sasaki, formerly with Wilson Sonsini Goodrich & Rosati in Silicon Valley, previously gave a presentation in front of the ICA on the Silicon Valley model. At that time the emphasis was on the inability to recreate the model in Japan within the legal framework of the Japanese Commercial Code. John will once again discuss the Silicon Valley model, but this time Hajime Tanahashi will join John to discuss the recent amendments to the Japanese Commercial Code.

The event will begin with a presentation by John and Hajime, then we will open up the event to the audience for questions. The meeting will be preceded by a networking party, drinks and stand up buffet dinner.

MEETING DETAILS - RSVP REQUIRED

If you would like to attend please RSVP to Chris Ohta at ohtac@icnet.ne.jp by 17:00 Tuesday Oct 15. Include the following information for each person who will attend.

Name:

Company Name:

E-Mail address:

Phone:

MEETING DETAILS

Date: Thursday October 17, 2002

Time: 6:00 Doors open

6:30 Cash bar / buffet dinner

7:30 Presentations

8:00 Roundtable Discussion

8:45 Finish

Place: Yurakucho Denki Building, Foreign Correspondents' Club

Map: <http://www.fccj.or.jp/general/map.htm>

Cost: 3,000 (yen) members, 5,500 (yen) non-members

Buffer dinner included. Cash bar available

No shows will be charged

**FOREIGN WOMEN LAWYERS
ASSOCIATION**

Foreign Women Lawyers Association (FWLA) will have a panel discussion, Is Balance Possible??, on career paths, having children, maintaining relationships, dealing with stress and women's health issues. Venue will be a meeting room of East West Consulting, Hanzomon station Exit 1 [Map http://www.ewc.co.jp/en/tokyo_hq/map.htm <http://www.ewc.co.jp/en/tokyo_hq/map.htm>] on Tuesday, November 5th. Following socializing and eating from 7 pm, a meeting will start. Members \3,000/ F/T students \1,500 / Guests \5,000, including great catering meal. To attend, please reply to [fwla@gol.com]. FWLA webpage [<http://www2.gol.com/users/fwla/>]

CAREER OPPORTUNITIES

By Tom Chung
RBA Board Member

TOKYO LISTINGS

If you would like to place a career opportunities advertisement in future issues of the RBA Newsletter, please contact Tom Chung by e-mail at careers@rbalaw.org.

ANDERSON MORI

An International Japanese law firm with a general corporate practice seeks to engage native English speaking attorney/solicitors having a minimum of 2-3 years of solid corporate transaction documentation drafting experience as a qualified attorney/solicitor in a large, home jurisdiction corporate law firm, as a FULL-TIME FOREIGN LEGAL ASSOCIATE. Please address applications to Jim Minamoto, Esq. at Anderson Mori: fax: 3214-8748; tel.: 3214-3192; james.minamoto@andersonmori.com.

KAO CORPORATION

Kao Corporation, a leading Japanese manufacturer of household products, cosmetics, and chemical products, is looking for a native English-speaking attorney to join its Legal Department on a part-time basis. The ideal candidate should have two to three years of law firm or in-house experience. Japanese language skills would be helpful but not

required. Main job responsibilities include assisting Japanese legal staff with the drafting and editing of English-language agreements, reviewing legal documents in English, coordinating with English-speaking outside legal counsel in cross-border transactions, and when necessary, conducting basic legal research.

Work schedule can be arranged to suit the needs of the selected candidate. Compensation will be determined upon negotiation.

If you are interested or would like to receive further information, please contact Mr. Takeyasu Masaru at 03-3660-7290 or takeyasu.masaru@kao.co.jp, or Mr. Inoue Taro at 03-3660-7047 or inoue.tarou@kao.co.jp.

TMP WORLDWIDE

Tokyo & International Jobs

OTC Derivatives lawyer 4years PQE

Singapore

European Global Investment Bank is seeking an OTC Derivatives Lawyer, preferably someone with both documentation and transactional experience, of 4 to 9 yrs pqe. **Ref# 9976/GC**

Mid-Senior IP Attorney -In-House

Pennsylvania, USA

A publicly traded pharmaceutical house is looking for a senior IP attorney. There are 3 attorneys plus support. They need an IP attorney with a biochemistry background to head up their IP department worldwide. IP management, prosecution and transactional issues relating to their drug delivery group is the job focus. Good client management skills a plus. **Ref#TCNY/12**

Bankruptcy attorney - 750 lawyer firm

New York

Large US law firm is interested in recruiting a bankruptcy associate with 3 to 5 years of general bankruptcy experience. Business reorganization experience preferred. Collegial atmosphere and challenging work. **Ref#TCNY/18**

General Counsel - In-House DC Metro area

Position has overall responsibility for corporate governance and contract governance, as well as attending all meetings of the board of directors. Reporting directly to the President the position supervises two other lawyers, the HR dept, 1 paralegal and 2 admin staff.

Ideal candidates will have 10+ years experience in Energy law or electricity and natural gas law, whether regulated or unregulated industry. Should have experience in wholesale purchase of electricity and natural gas and retail marketing and sale of same to retail customers. **Ref #TCNY/24**

Head of Legal Japan Tokyo

A company with very a strong brand and a global business needs a head of legal for their Japan operation. The ideal candidate should have at least 5+ years experience in private practice or as an in-house lawyer with strong commercial transaction experience. Strong Japanese skill, both in written, communication are required. **Ref: 3583/KO**

Japanese Qualified Bengoshi Tokyo

There are opportunities for in-house roles as well as at law firms in Tokyo for those who have Japanese Bar qualification. These are excellent chances for senior Bengoshi to develop his/her own team and also for junior Bengoshi to grow in a business environment. **Ref#1123**

8 yrs pqe IT/Software Lawyer - UK/US/Sing qualified Singapore

Excellent opportunity for regional counsel for join a Nasdaq listed software house. Covering Asia Pacific, you will support the Sales and Marketing managers in drafting, negotiating and structuring deals. In addition, you are responsible for all day-to-day legal functions. **Ref#9953/GC**

Structured Finance Associate London

US Global law firm is interested in associates for their Global Corporate Finance Group

which handles structured finance, banking and capital markets. If you are interested in working in London this could be a good opportunity for you. **Ref#London**

**Senior VP Securities Lawyer- In-house
Tokyo**

A global investment bank is seeking a senior VP level lawyer with 5+ years PQE. Japanese language is preferred but they are happy to consider other top quality candidates with excellent experience in notes, OTC and other structured finance products (both Equity and Fixed Income). A strong awareness of Japanese restrictions with respect to the general securities laws is also desired. **Ref# 3338**

**Mid-Senior Corp M&A/Restructuring –
US qualified
Tokyo**

Working with a team that specializes in M&A deals and restructuring for Japanese companies overseas you will work closely with a senior bengoshi on big deals with well-known clients. Japanese language required. **Ref# 3427**

**Corporate Services Lawyer
Tokyo**

This US global law firm is looking for a lawyer with senior experience to support the Corporate Team but is also looking for a life outside of work. The job entails setting up JVs, companies and their branches as well as supervising paralegals. Japanese language needed. Flexible hours. **Ref#3428**

**Securitization Lawyer
Tokyo**

A European bank is looking for a Native Japanese Speaker for its growing securitization business. The ideal candidate will have 3+ years of securitization legal experience. Any qualification is acceptable. **Ref#3462/JG**

**Senior M&A Lawyer –
Private Practice, 6+ years PQE
Tokyo**

A top global law firm with excellent local practice as well is expanding aggressively and will require the services of a senior M&A lawyer with strong knowledge of Japan's new laws as well as relationships with Japanese firms. Japanese language ability is desired. **Ref#3398**

**Mid Level Environmental Lawyer –
US/UK Qualified Lawyer
Tokyo**

With the change in the law, from April 1st of this year purchasers of companies or property can now be held liable for any previous environmental damage. Environmental law is expected to grow in importance in Japan in the next couple years. Not much experience is expected. Japanese language necessary. **Ref# 2905**

**7 yrs ppe Treasury Lawyer -
Sing/UK qualified
Singapore**

Major bank in Singapore seeks experience Treasury or Global Markets lawyers to provide legal documentation and advisory support. Knowledge of treasury and structured products/documentation essential.

**10 yrs ppe General Banking Lawyer -
Sing/UK qualified
Singapore**

Leading foreign bank in Singapore seeks in-house counsel with strong knowledge of corporate and consumer banking business. Familiarity with local regulations and banking legislation is required.

**Secured Lending Capital Markets
3-5 ppe
Tokyo**

This firm offers 3-5 years associates from global law firms with native level or high fluency in Japanese the chance to work closely with clients. Experience in aircraft leasing or structured finance is a required as is (New York/California) or UK qualification.

**Mid-Senior Employment Attorney -
In-House Phoenix,
Arizona**

A Fortune 100 company is looking for a senior employment attorney to be based in Phoenix Arizona. The company has over 100,000 employees in hundreds of countries.

Become part of the leadership of a business. The ideal candidate will have 8+ years of experience in general labor and employment law. **Ref JO114852**

**Senior Project Lawyer –
UK/US qualified
Tokyo**

Global law firm looking for a senior Projects lawyer with good Japanese language skills. Depending on the candidate, this could be a partner level position even without a portable book of business. **Ref#2907**

**Corporate Partner -
UK/US qualified
Tokyo**

About every firm in Tokyo could use a partner level hire with a portable book of business totaling \$1 million or \$2 million. Please give us a call to learn about your full options.

**Senior In-house Legal, Derivatives
UK qualified
Tokyo**

An expanding US investment bank with regional responsibilities from their Tokyo office is in need of a strong foreign lawyer with

knowledge of complex derivatives structuring, credit linked notes, credit linked loans, for their top rated credit derivatives business. While derivatives knowledge is needed, there are many other business lines to get involved in as well. Japanese language preferred but not absolutely necessary. **Ref# 3425**

**Tax Lawyer 3-6 years PQE
Tokyo**

A top global law firm here in Tokyo needs to fill out its well-recognized tax team with mid-level associates. Ideally experience of 3-6 years corporate tax legal experience and Japanese language skills are preferable. **Ref# 3399**

To inquire confidentially about any of the above positions, please contact us at 03-3511-5668

James Graham (Team Leader)
james.graham@tmp.com
Katsuyoshi Otsuka (Consultant)
katsuyoshi.otsuka@tmp.com



**DEDICATED LEGAL & COMPLIANCE
RECRUITERS ACTIVE THROUGHOUT
THE ASIA-PACIFIC REGION**

Legal Futures is headquartered out of Hong Kong with offices in Tokyo and Singapore. From Hong Kong we also service our clients in the PRC, and we additionally service Thailand and Malaysia from Singapore.

Register now at www.legalfutures.com for your free monthly e-newsletter listing the top jobs in Asia.

Indicative samples of our client's current needs are set out below:

TOKYO

New Legal & Compliance Vacancies for September

Legal Specialist – 3-4 years PQE

A large European automobile manufacturer with an expanding market presence in Asia is looking to hire a legal specialist in Tokyo. The ideal candidate would be an overseas admitted legal professional with approximately 3-5 years' in-house legal experience. The position will involve managing all legal affairs relating to the Japanese operations such as negotiating contracts, liaising with outside counsel, managing corporate governance issues, handling matters relating to trademarks, customer claims and providing internal legal advice. The nature of the work would be best suited to a pro-active native Japanese speaker with fluent English skills and French fluency would be an asset. **(REB)**

Legal Manager

A leading US software company is seeking a native

Japanese in-house legal manager to join its Legal / Contract group. The ideal candidate should have at least 5 years experience in in-house legal matters, in particular drafting, negotiating and reviewing a variety of international legal documentation and experience of software licensing. The successful candidate would report to the financial controller and should be native Japanese with excellent command of English. This would suit a pro-active, highly motivated individual with strong inter-personal skills. **(MIZ)**

Senior Asset Management Compliance Officer

Our client, a global leader in asset management, requires a Senior / Mid-level Manager to assist the Head of Compliance to develop and manage the compliance function to ensure that the Trust Bank, Investment Management and Investment Advisory businesses operate in compliance with all applicable regulations etc. It is expected that a large degree of independence will be possible particularly in relation to advisory, marketing and supervision of staff duties. Other tasks will include compliance monitoring, FSA preparation plan, new policy planning and implementation, new product planning and involvement in various projects. Bilingual native Japanese candidates preferred with 5 years experience in asset management compliance. **(MGA)**

Senior Equities Compliance Officer

A world-class investment bank with a global presence is seeking a mid-level or senior equities compliance officer as a Vice President to operate as the Deputy to the Head of Equities Compliance. This position is the final vacancy in a large and strong compliance team that has been carefully selected to create a streamlined compliance structure. This institution is eager to fill this position with an active, sociable and capable equities compliance officer with a strong professional commitment to compliance and at least two years experience in cash equities. This is an excellent opportunity for a compliance officer with strong front office experience in sales or as a trader with a thorough familiarity with Japanese regulatory issues to participate in a dynamic project. A native Japanese speaker with strong English skills is

required. **(MGA)**

Junior Equities Compliance Officer

This first-class US investment bank is seeking a junior equities compliance officer to assist its Equities Division and report directly to the Head of Equities Compliance. This is an excellent opportunity to join an institution that has developed a reputation for strong management commitment to compliance in particular and control issues in general. This position will sit in the front office and liaise between the compliance and front office teams as the initial monitoring point of contact. A strong knowledge of Japanese regulatory issues is required and while native Japanese skills are a prerequisite, very strong business English skills are also required to assist foreign speaking legal staff. **(MGA)**

Junior Fixed Income Compliance Officer

Our client, a leading US provider of investment services, is seeking a junior fixed income compliance officer. The main focus of the position will be daily monitoring of a wide range of fixed income products, however, implementation of

internal rules, responding to inquiries from regulatory authorities concerning daily trades etc. will also play a large part. Native Japanese and strong English skills are required. **(MGA)**

**For more information in absolute confidence
please contact:**

Rikuro Kobori (for positions marked **RKK**) on 5537 7221, rikuro.kobori@legalfuturesjapan.com

Matt Anderson (for positions marked **MGA**) on 5537 7222, matt.anderson@legalfuturesjapan.com

Rachel Bentley (for positions marked **REB**) on 5537 7223, rachel.bentley@legalfuturesjapan.com

Miho Ishizuka (for positions marked **MJI**) on 5537 7220, miho.ishizuka@legalfuturesjapan.com

Legal Futures Japan
5/F, Yajima Building, 11-3, Ginza 7-chome
Chuo-ku, Tokyo, Japan, 104-0061
Tel: 813 5537 7220 / Fax: 813 5537 7213
E-mail: info@legalfuturesjapan.com
Web: www.legalfutures.com

ROPPONGI BAR ASSOCIATION INTERNATIONAL LEGAL NETWORK REGISTRATION FORM 2002

Introduction:

Welcome to the Roppongi Bar Association. Membership in the RBA entitles you to a monthly newsletter, access to the most up to date listings of career opportunities in Japan and discounted meeting attendance fees.

The annual membership fee for the RBA is **JPY 5,000** for individuals who join from January through March, JPY 4,000 for individuals who join from April through June, JPY 3,000 for individuals who join from July through September and JPY 7,000* for individuals who join from October through December (*includes annual fee for following year). Members who are renewing their memberships from 2001 must pay JPY 5,000 regardless of the date joined in 2002.

Member Information:

Last Name:	First Name:	Middle Name/Initial:
Company Name:		Job Title/Description:
Office Address:		Home Address: (Optional)
Office Telephone:		Home Telephone: (Optional)
Office Fax:		Home Fax: (Optional)
E-Mail Address:		Nationality:
Date of Registration:		Amount Paid:

Bank Transfer Information:

For those individuals who wish to pay their annual dues by bank transfer, please deposit to:

Bank of Tokyo Mitsubishi - Jimbocho Branch

Account Type: Ordinary

Account Number: 1283202

Account Name: "Roppongi Bar Association"

Upon the transfer of funds, please fax this form and the bank transfer receipt to Delon Abrams at 03-6888-3205.